

***Nurturing Minds***  
***A Weekly Seminar Series to give impetus to development discourse and stimulate intellectual thought***

**PAKISTAN INSTITUTE OF DEVELOPMENT  
ECONOMICS**



**Topic: "Indo-Pak Trade: Firm Level Evidence"**

**NISHA TANEJA**

The study is based on a small survey carried out in the cities of Amritsar, Mumbai and Delhi. The key questions posed in the study are -What are the entry characteristics of firms trading with Pakistan? What are the non-tariff barriers related to financing and TBT/SPS measures? What are the factors determining transport and other transaction costs and how can they be quantified?

One of the key findings of the study is that restrictive trade policies, limited trade routes, inadequate transport infrastructure, and bilateral protocols lead to high transaction costs of trading between the two countries.

**Date: November 3, 2006**  
**Friday**

**Time: 11:00 am**

**Location Details**

**Seminar Hall  
Pakistan Institute of  
Development Economics  
Quaid-e-Azam University  
Campus  
Islamabad.**

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**About the Speaker...**

Nisha Taneja is currently working as Senior Fellow at the Indian Council for Research on International Economic Relations, New Delhi. She has a Masters Degree from the Delhi School of Economics. Her areas of interest include trade and industrial economics and institutional economics. Some of her recent work includes studies on informal trade in the South Asian region, trade facilitation and trade in services. Her recent paper on Indo-Pak Trade was carried out as part of a series of studies conducted by the World Bank on Pakistan –India Trade.

**Your active participation will make this effort a turning point in the importance of intellectual contribution to our development processes!**